

With this resume, extensive networking, and his leadership position in the GSAS Harvard Biotechnology Club, Anjan successfully secured a position with a Boston venture capital firm. In the education section, he focuses on relevant coursework and his leadership position. Take note that he emphasized the novelty and significance of his PhD research in the experience section, and he does not include publications (though he could have done so as an addendum, if these were relevant or requested. His interest in poker is especially relevant to VC!

Anjan Lo Subramayan

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Education

HARVARD UNIVERSITY

Ph.D., Biological and Biomedical Sciences

Cambridge, MA
expected May 2015

Harvard Business School coursework (Spring 2014): Entrepreneurship and Venture Capital in Healthcare, Commercializing Science and High Technology.

- Harvard Biotechnology Club, Director – organize events exploring the business of biotechnology.
- *National Science Foundation Fellow* – 900 recipients/5,500 applicants (\$85,000 for three years).

UNIVERSITY OF CALIFORNIA, BERKELEY

A.B. with Honors, Molecular and Cell Biology

Berkeley, CA
May 2008

- *Haas Scholars Program* – Awarded to 20 students campus-wide for thesis support (\$12,500).
- *Undergraduate Research Apprentice Program* – 40 students campus-wide (\$2,000 for summer).

Experience

THE BOSTON CONSULTING GROUP

Intern – Three-Day Ph.D. Summer Program

Boston, MA
July 2015

One of 14 Ph.D. candidates in Boston area selected to participate.

- Gained hands-on exposure to management consulting by conducting a simulated case on healthcare.
- Worked in a 5-member team to analyze data, conduct consumer research, and present findings.

HARVARD University

Ph.D. Candidate

Boston, MA
2008-2015

Doctoral Research: Initiated, designed, and led execution of drug screen with the goal to identify drug candidates for cervical cancer. Screened 60,000 compounds and identified ~50 initial candidates.

- Initiated and led collaborations involving 4 Harvard professors, 4 members of a Harvard drug screen institute, and 2 laboratory colleagues.
- Presented research extensively, at conferences attended by 200+ scientists (3 times); to Harvard department of 125 scientists (3 times).
- Developed complex protocol involving “robots” and Excel to screen 22,000 compounds daily.
- Initiated and led 3-person collaboration at M.I.T. to conduct a different drug screen, using “compounds on a slide” approach (detect protein binding to 40,000 compounds on a slide).
- Prepared, presented, and defended novel research proposals on 4 different topics (immunology, drug discovery, HIV, and rotavirus) to 2-4 experts in each respective field.

UNIVERSITY OF CALIFORNIA, BERKELEY

Undergraduate Researcher – School of Public Health

Berkeley, CA
2006-2008

- *Senior Honors Thesis* – determined rate of action of potential therapeutic RNA-based enzyme.
- Led and trained 3-person team of undergraduates in 4-month project to bioengineer DNA.

SACRAMENTO TREE FOUNDATION

Summer Intern – Save the Elms Program

Sacramento, CA
Summer 2006

- Recruited and trained 15 city volunteers to monitor beetle infestations of elm trees in community.
- Assisted field research to develop novel insecticide-free program to control beetle infestations.

Skills/Interests

Language: Conversational Mandarin.

Interests: Intramural Basketball, Traveling, and Poker

Maria successfully landed a position as an Evaluation Consultant for a consulting firm that serves foundations and non-profit organizations. She emphasized her leadership role in restructuring a non-profit choral group while in grad school, and her brief consulting experience. Had she been applying for positions in arts administration or in market research, she could have used the category headings "Arts Administration Experience" and "Market Research Experience" instead of the "Non-Profit" and "Consulting" categories.

Maria T. Arroyo

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EDUCATION

Harvard University, Cambridge, MA

Ph.D. in Psychology, 2014; M.A. in Social Psychology, 2009

Relevant coursework: Behavioral Approaches to Decision-making & Negotiation and Entrepreneurial Finance

Dartmouth College, Hanover, NH

B.A., *magna cum laude*, high honors in Cognitive Science, 2005, Music minor, Phi Beta Kappa

NON-PROFIT EXPERIENCE

Boston Choral Ensemble, Boston, MA

President, 2010-2014, Treasurer, 2009-2013

- Stabilized the organization by substantially reducing costs by 30% through negotiations and bartering, securing 501(c)(3) status, and establishing long-term development, marketing, and membership plans.
- Nurtured donor relationships and member involvement to increase community involvement.
- Restructured board from ad hoc to focused committees through intensive discussions with members.
- Managed monthly meetings and day-to-day functioning of 9 member all-volunteer board.

CONSULTING EXPERIENCE

Sensory Spectrum, Chatham, NJ

Statistical Analyst for Sensory Consulting Company, Summer 2010

- Contributed to rigorous measurements of sensory qualities of consumer products.
- Analyzed descriptive and consumer data with univariate and multivariate techniques to explain consumers' evaluations of clients' products from a sensory perspective.
- Interpreted consumer data in presentations and advertising claims for Fortune 500 clients.

TEACHING & RESEARCH EXPERIENCE

Harvard University, Cambridge, MA

Teaching Assistant, 2009-2014

- Taught statistics for ~70 psychology graduate students (awarded teaching certificate of distinction)
- Lead debates in practice of good psychological science (awarded teaching certificate of distinction)
- Taught social psychology for managers and policy analysts to ~30 students (Kennedy School of Government)

Graduate Research in Social and Cognitive Psychology, 2009-2014

- Designed and programmed original experiments on the border of social and cognitive psychology.
- Analyzed wide range of data: from psychophysical data to studies with over 32,000 respondents.
- Interpreted and summarized results for talks, poster presentations, and publication.

Princeton University, Princeton, NJ

Research Assistant in Social and Cognitive Psychology, 2005-2007

- Programmed, ran and analyzed visual attention and decision making experiments.
- Edited book chapters, articles, and editorials for Nobel-prize winner John Smith.
- Self-taught hardware and software problem solver for both Macintosh and Windows users.

SKILLS

Software: Proficient in SPSS, MS Office, MatLab, internet research. Experience with C++, ClarisDraw, Dreamweaver, EndNote, HTML, Java, Perl, Photoshop, PsyScope, SAS, and Systat.

Languages: Strong comprehension of French and Italian.